



To: Kay Alarcon
Assistant Director of Procurement Services

From: Beth Rutherford
Buyer

Date: February 28, 2022

Re: Used 35mm Film Cameras and Lenses
Annual Contract #22-03-4670IB

The following bids were received and opened at 3:00 p.m., Friday, February 25, 2022 as specified in documents concerning **Annual Contract #22-03-4670IB Used 35mm Film Cameras and Lenses**. The bids received are located on pages 2-4.

^a Award contracts to each of the vendors listed at the discount noted.

^b Does not meet District specifications.

Recommendation: Focus Camera, LLC
Roberts Camera (Roberts Distributors, LP)

Funding: Activity Funds, Grant Funds, M & O Funds

Estimated Expenditure: \$10,000.00

Contract Term: March 1, 2022 - February 28, 2023

Renewals: 2 Years

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Line 1 Discount off Online Pricing for Used 35mm Film Cameras.

Line 1.1	Nikon FM-10 SLR Camera with 35-70mm f/3.5-4.8 Zoom Lens - Good Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>3.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 1.2	Nikon FM-10 SLR Camera with 35-70mm f/3.5-4.8 Zoom Lens - Excellent Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>3.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 1.3	Pentax K1000 Manual Focus SLR Film Camera with Pentax 50mm Lens - Good Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>6.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 1.4	Pentax K1000 Manual Focus SLR Film Camera with Pentax 50mm Lens - Excellent Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>6.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 1.5	Minolta X-700 SLR with 50mm 1:1.8 Lens - Good Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>7.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 1.6	Minolta X-700 SLR with 50mm 1:1.8 Lens - Excellent Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>7.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 1.7	Olympus OM-1 35mm Film Camera - Good Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>9.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 1.8	Olympus OM-1 35mm Film Camera - Excellent Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>9.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 1.9	Canon EOS Rebel XS - Good Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>6.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 1.10	Canon EOS Rebel XS - Excellent Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>6.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 1.11 Canon EOS Rebel K2 35mm SLR Camera w/ EF 28-80 II Lens Kit - Good Condition

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Focus Camera, LLC</u>	<u>6.0%</u> ^a
<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 1.12 Canon EOS Rebel K2 35mm SLR Camera w/ EF 28-80 II Lens Kit - Excellent Condition

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Focus Camera, LLC</u>	<u>6.0%</u> ^a
<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 1.13 Pentax IQ Zoom - Good Condition

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Focus Camera, LLC</u>	<u>6.0%</u> ^a
<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 1.14 Pentax IQ Zoom - Excellent Condition

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Focus Camera, LLC</u>	<u>6.0%</u> ^a
<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 1.15 Yashica MF-1 Snapshot - Good Condition

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Focus Camera, LLC</u>	<u>0.0%</u> ^a
<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 1.16 Yashica MF-1 Snapshot - Excellent Condition

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Adorama Inc.	47.21% ^b
<u>Focus Camera, LLC</u>	<u>0.0%</u> ^a
<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 1.17 Canon EOS Rebel 2000 35mm Film SLR Camera Kit with 28-80mm Lens - Good Condition

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Focus Camera, LLC</u>	<u>0.0%</u> ^a
<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 1.18 Canon EOS Rebel 2000 35mm Film SLR Camera Kit with 28-80mm Lens - Excellent Condition

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 1.19 Additional Miscellaneous 35 mm Film Cameras Not Listed Above - Good Condition

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 1.20 Additional Miscellaneous 35 mm Film Cameras Not Listed Above - Excellent Condition

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a

Line 2 Discount off Online Pricing for Used 35mm Film Camera Lenses.

Line 2.1	Nikon AF NIKKOR 50mm f/1.8D Lens - Good Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 2.2	Nikon AF NIKKOR 50mm f/1.8D Lens - Excellent Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	Adorama Inc.	131.95% ^b
	<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 2.3	Canon EF 50mm f/1.8 STM Lens - Good Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 2.4	Canon EF 50mm f/1.8 STM Lens - Excellent Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	Adorama Inc.	121.15% ^b
	<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 2.5	Nikon 70-300 mm f/4-5.6G Zoom Lens with Auto Focus for Nikon DSLR Cameras - Good Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 2.6	Nikon 70-300 mm f/4-5.6G Zoom Lens with Auto Focus for Nikon DSLR Cameras - Excellent Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	Adorama Inc.	169.95% ^b
	<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 2.7	Canon EF 28-80mm f/3.5-5.6 II Standard Zoom Lens for Canon SLR Cameras - Good Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 2.8	Canon EF 28-80mm f/3.5-5.6 II Standard Zoom Lens for Canon SLR Cameras - Excellent Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 2.9	Additional Miscellaneous 35 mm Film Camera Lenses Not List Above - Good Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a
Line 2.10	Additional Miscellaneous 35 mm Film Camera Lenses Not List Above - Excellent Condition	
	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
	<u>Focus Camera, LLC</u>	<u>4.0%</u> ^a
	<u>Roberts Camera (Roberts Distributors, LP)</u>	<u>10.0%</u> ^a